The Business Aspect of Coach Training

Joyce Odidison, MA, PCC
Interpersonal Wellness Services Inc, & WIS Coaching Institute
Canada

www.interpersonalwellness.com

What is our responsibility?

- Do you own a school
- Do you teach?
- What is your responsibility to the career of coaching?

What Jobs are available to me?

- I want to become a certified coach,
 - What kind of jobs are available to me?
 - What are coaches doing?
 - Can I find work in the field?

How do you respond? Is it your job to regulate careers in coaching?

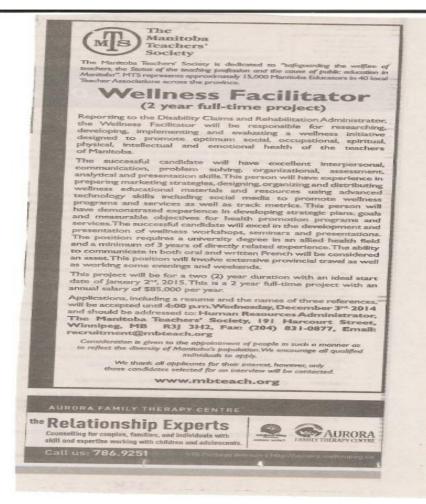
I'm now a Certified Coach, so what?

- Are your students prepared to run a coaching business?
- A need to change the way we train coaches
- Changing coach training customers
- Melding theory, competencies and business

Do Coaches need to be Business Savvy?

- New requirements for the coach training programs
- What kind of coaching business do your students run?
- Career opportunity for coaches

Charting a New Course



Coach Training Business Building

- Niche building courses
- Business building courses levels I & II
- Specialized coaching Network

Our Journey and Transition

A look at our program, how it began and how we are progressing

- The Dream
- Who we are
- Our goal
- Our results
- Our actions
- The challenges
- Opportunities
- Our Model

Who We are

Our Company - Interpersonal Wellness Services Inc. & Coaching Institute

 Interpersonal Wellness Services Inc., partners with organizations and professionals to improve interpersonal skills and wellness competencies through coaching and training; thus reducing conflicts and promoting resilience, wellness and excellence at work.

Using Our Model to Prepare our Students

Wellness Improvement System Model

SPIRITUAL WELLNESS

- Self Esteem, Personal Style, Vision, Purpose
- Culture, Core Values, Bellefs, Balance
- Religion, Faith, Value Alignment, Hope, Trust

INTEGRITY

SOCIAL WELLNESS

- Community, Celebration, Network, Consideration
- Cultural Competency, Family, Friends
- Hospitality, Status, Listening, Sharing
- Attending

RESPONSIBLE COMMUNITION

EMOTIONAL WELLNESS

- Self Awareness, Assertiveness
- · Fear, Anger, Distillusionment, Shame, Guilt
- Joy, Happiness, Optimism, Relaxation
- Resentment, Passiveness, Doubts, Stress

SELF MASTERY

OCCUPATIONAL WELLNESS

- · Career Managment, Contribution, Career Goals, Job Satisfaction
- Healthy Working Environment, Healthy Work Choices
- Job Performance, Productivity, Efficiency, Professionalism
- Job Skills, Job Improvement, Knowledge Sharing, Problem Solving

ENGAGEMENT

INTELLECTUAL WELLNESS

- Accountability, Reliability, Knowledge
 - Time Management, Reflection •
- Education, Experience, Personal Growth Goal Setting, Critical Thinking, Decision Making .

CAPACITY BUILDING

ENVIRONMENTAL WELLNESS

- Healthy Living Environment .
- Caring, Social Responsibility, Dignity Diversity, Acceptance, Tolerance
 - Honor, Personal Impact, Respect .
 - INTERDEPENDENCE

Collaboration

 Self Awareness Negotiation

INTERPERSONAL

Relationship with Self & Others

Purposeful Engagement

Conflict Management

- Forgiveness
- Belonging
- Teamwork
- · Power
- Fun

RESILIENCE

FINANCIAL WELLNESS

- Financial Growth, Savings, Earning Potential -Income Generating, Equity, Money Management -
- Creativity, Investments, Budget, Debt Elimination
 - Resource Management, Long Term Planning -

INNOVATION

PHYSICAL WELLNESS

- Self Motivation, Appearance, Stamina -
- Focusing, Chronic Disease, Addictions Exercise, Health, Self-Care, Rest •
- Commitment, Nutrition, Weight Management •

VIBRANCY

Enhancing Coaching Students Experience

- Our use of technology
- Integrating competencies and technology
- Setting the bar higher
- Paid practicum positions
- Demanding high standards and competency

Summary

- Preparing Coaches for the business of coaching
- Meeting the demands
- Creating opportunities for coaches
- The global wellness coaching network
- Using technology
- Pushing the envelope in coach training

Contact Information

Please feel free to contact me or speak with me after the session to expand on anything I shared

Joyce Odidison, MA, PCC

Interpersonal Wellness Services Inc.

Winnipeg, MB, R2K 3L1, Canada

204 668-5283

E-mail: joyce@interpersonalwellness.com

Website: www.interpersonalwellness.com